

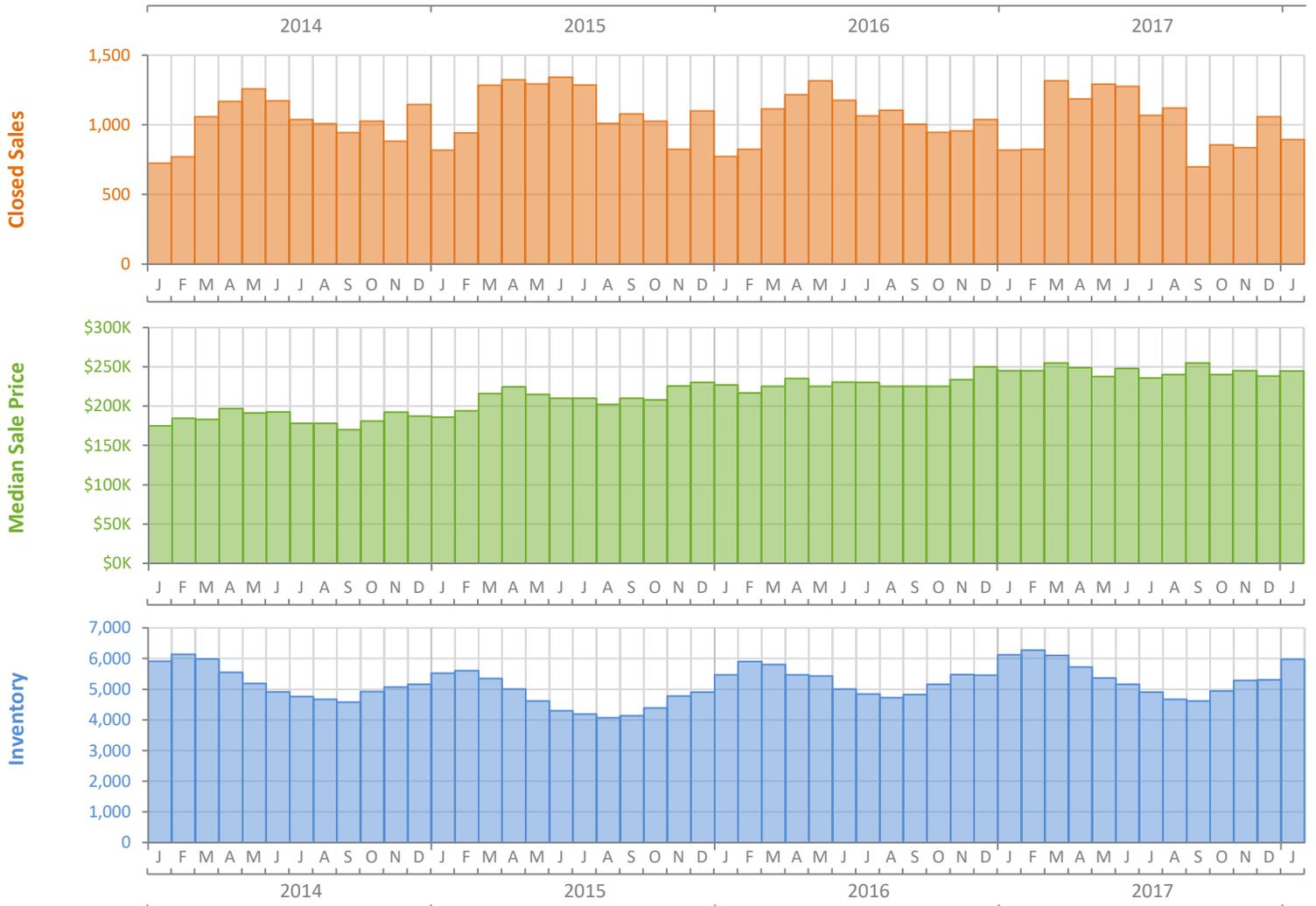
Monthly Market Summary - January 2018

Single Family Homes

Lee County



	January 2018	January 2017	Percent Change Year-over-Year
Closed Sales	895	819	9.3%
Paid in Cash	324	294	10.2%
Median Sale Price	\$244,500	\$245,000	-0.2%
Average Sale Price	\$398,050	\$340,604	16.9%
Dollar Volume	\$356.3 Million	\$279.0 Million	27.7%
Med. Pct. of Orig. List Price Received	95.7%	95.2%	0.5%
Median Time to Contract	60 Days	61 Days	-1.6%
Median Time to Sale	98 Days	108 Days	-9.3%
New Pending Sales	1,371	1,173	16.9%
New Listings	2,114	1,845	14.6%
Pending Inventory	1,676	1,584	5.8%
Inventory (Active Listings)	5,973	6,124	-2.5%
Months Supply of Inventory	5.8	5.8	0.0%



Monthly Distressed Market - January 2018

Single Family Homes

Lee County



		January 2018	January 2017	Percent Change Year-over-Year
Traditional	Closed Sales	855	773	10.6%
	Median Sale Price	\$247,500	\$251,250	-1.5%
Foreclosure/REO	Closed Sales	33	39	-15.4%
	Median Sale Price	\$160,000	\$150,000	6.7%
Short Sale	Closed Sales	7	7	0.0%
	Median Sale Price	\$150,000	\$275,000	-45.5%

