

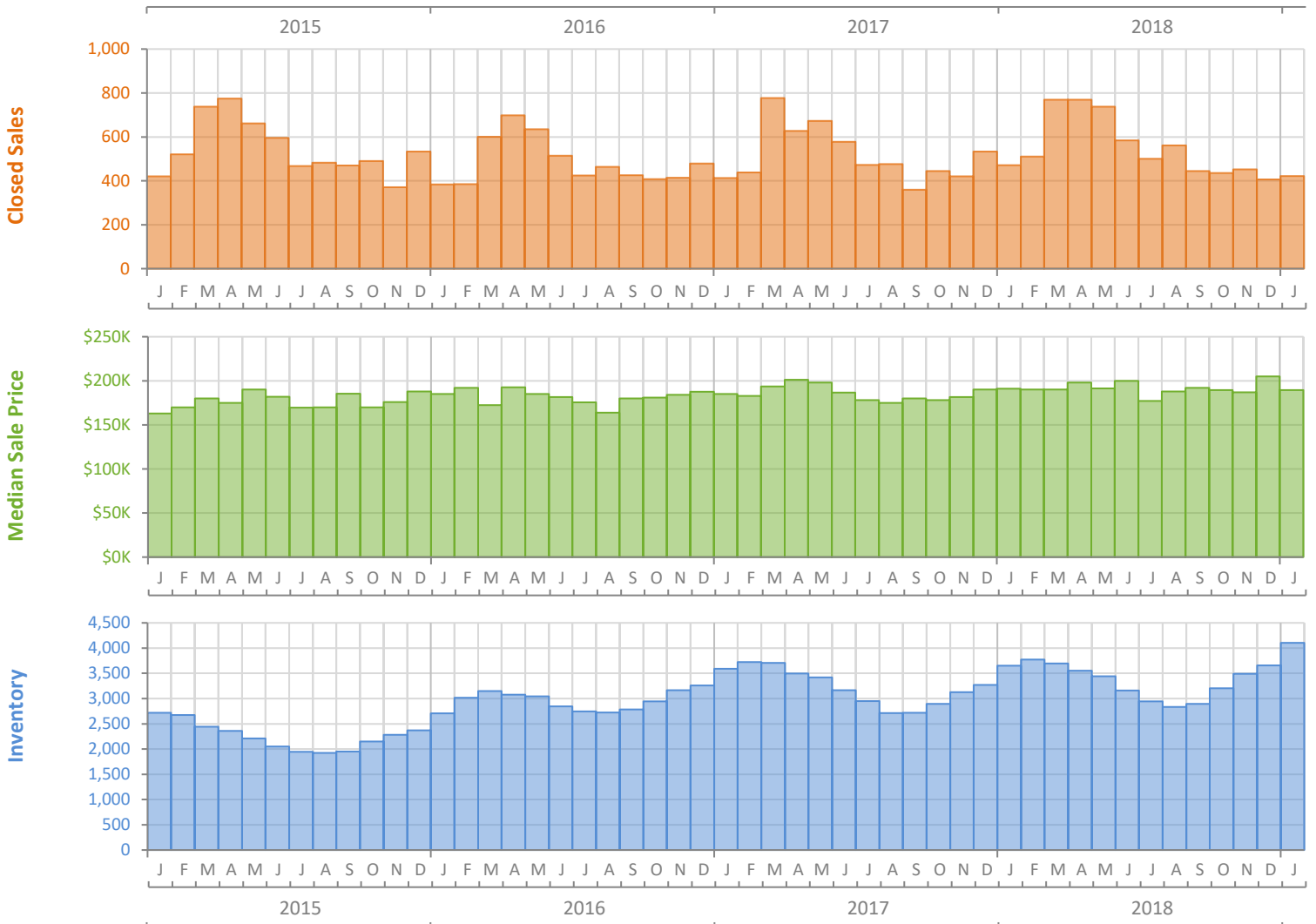
# Monthly Market Summary - January 2019

## Townhouses and Condos

### Lee County



	January 2019	January 2018	Percent Change Year-over-Year
Closed Sales	422	471	-10.4%
Paid in Cash	245	280	-12.5%
Median Sale Price	\$189,495	\$191,000	-0.8%
Average Sale Price	\$240,663	\$263,326	-8.6%
Dollar Volume	\$101.6 Million	\$124.0 Million	-18.1%
Med. Pct. of Orig. List Price Received	94.8%	94.1%	0.7%
Median Time to Contract	77 Days	76 Days	1.3%
Median Time to Sale	115 Days	112 Days	2.7%
New Pending Sales	656	743	-11.7%
New Listings	1,141	1,173	-2.7%
Pending Inventory	688	772	-10.9%
Inventory (Active Listings)	4,107	3,651	12.5%
Months Supply of Inventory	7.5	7.0	7.1%



# Monthly Distressed Market - January 2019

## Townhouses and Condos

### Lee County



		January 2019	January 2018	Percent Change Year-over-Year
Traditional	Closed Sales	415	463	-10.4%
	Median Sale Price	\$191,000	\$192,500	-0.8%
Foreclosure/REO	Closed Sales	6	6	0.0%
	Median Sale Price	\$103,888	\$142,125	-26.9%
Short Sale	Closed Sales	1	2	-50.0%
	Median Sale Price	\$161,000	\$121,500	32.5%

