

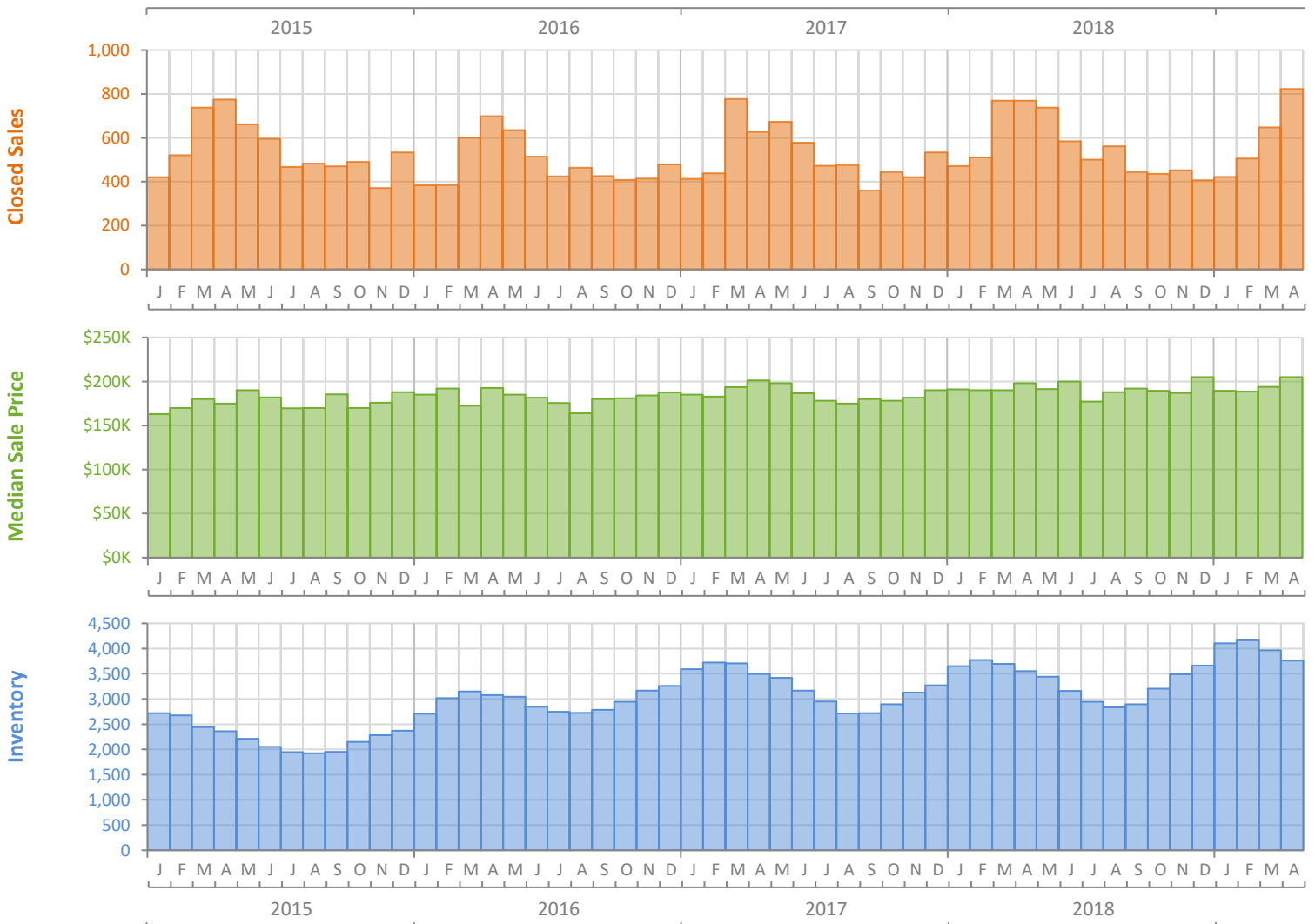
Monthly Market Summary - April 2019

Townhouses and Condos

Lee County



| | April 2019 | April 2018 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 823 | 770 | 6.9% |
| Paid in Cash | 506 | 471 | 7.4% |
| Median Sale Price | \$205,000 | \$198,000 | 3.5% |
| Average Sale Price | \$269,437 | \$263,171 | 2.4% |
| Dollar Volume | \$221.7 Million | \$202.6 Million | 9.4% |
| Med. Pct. of Orig. List Price Received | 94.0% | 94.4% | -0.4% |
| Median Time to Contract | 77 Days | 61 Days | 26.2% |
| Median Time to Sale | 109 Days | 99 Days | 10.1% |
| New Pending Sales | 812 | 798 | 1.8% |
| New Listings | 786 | 769 | 2.2% |
| Pending Inventory | 988 | 967 | 2.2% |
| Inventory (Active Listings) | 3,763 | 3,551 | 6.0% |
| Months Supply of Inventory | 6.9 | 6.6 | 4.5% |



Monthly Distressed Market - April 2019

Townhouses and Condos

Lee County



| | | April 2019 | April 2018 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|-------------------------------|
| Traditional | Closed Sales | 815 | 763 | 6.8% |
| | Median Sale Price | \$205,000 | \$198,000 | 3.5% |
| Foreclosure/REO | Closed Sales | 7 | 3 | 133.3% |
| | Median Sale Price | \$140,000 | \$95,000 | 47.4% |
| Short Sale | Closed Sales | 1 | 4 | -75.0% |
| | Median Sale Price | \$135,000 | \$127,500 | 5.9% |

