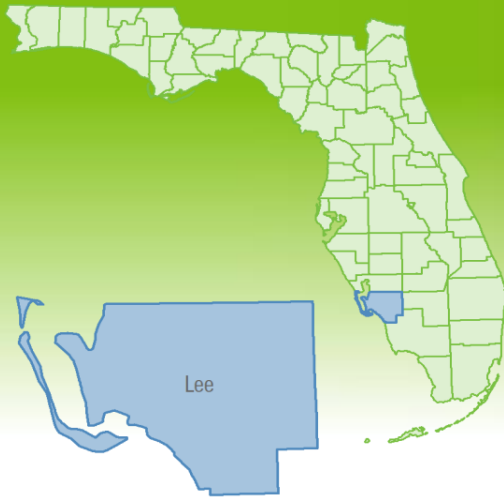


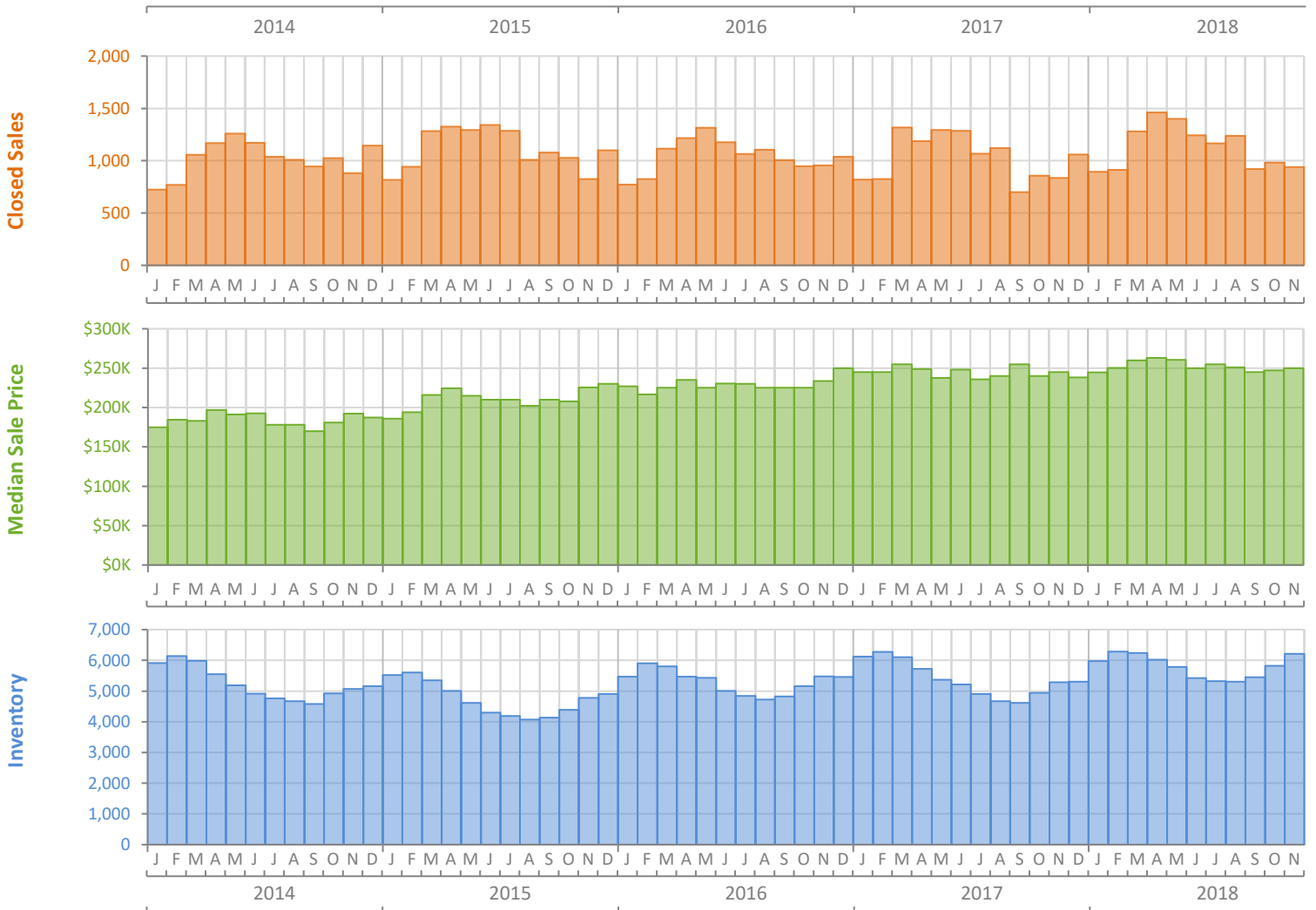
# Monthly Market Summary - November 2018

## Single Family Homes

### Lee County



	November 2018	November 2017	Percent Change Year-over-Year
Closed Sales	939	837	12.2%
Paid in Cash	291	303	-4.0%
Median Sale Price	\$250,000	\$245,000	2.0%
Average Sale Price	\$330,100	\$317,109	4.1%
Dollar Volume	\$310.0 Million	\$265.4 Million	16.8%
Med. Pct. of Orig. List Price Received	95.4%	95.7%	-0.3%
Median Time to Contract	67 Days	66 Days	1.5%
Median Time to Sale	109 Days	109 Days	0.0%
New Pending Sales	917	1,148	-20.1%
New Listings	1,495	1,578	-5.3%
Pending Inventory	1,254	1,574	-20.3%
Inventory (Active Listings)	6,209	5,288	17.4%
Months Supply of Inventory	5.5	5.1	7.8%



# Monthly Distressed Market - November 2018

## Single Family Homes

### Lee County



		November 2018	November 2017	Percent Change Year-over-Year
Traditional	Closed Sales	913	808	13.0%
	Median Sale Price	\$252,500	\$246,750	2.3%
Foreclosure/REO	Closed Sales	24	26	-7.7%
	Median Sale Price	\$175,973	\$154,500	13.9%
Short Sale	Closed Sales	2	3	-33.3%
	Median Sale Price	\$254,450	\$300,000	-15.2%

