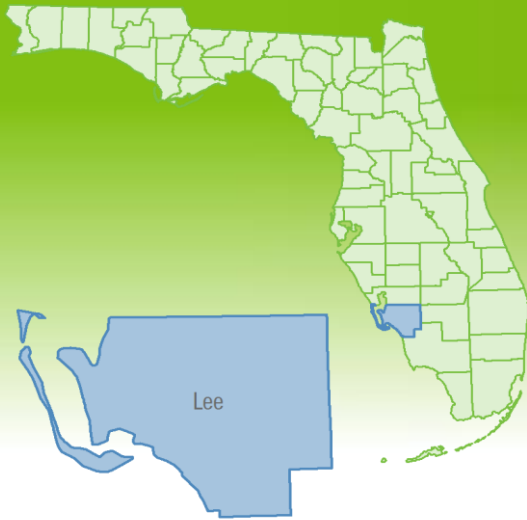


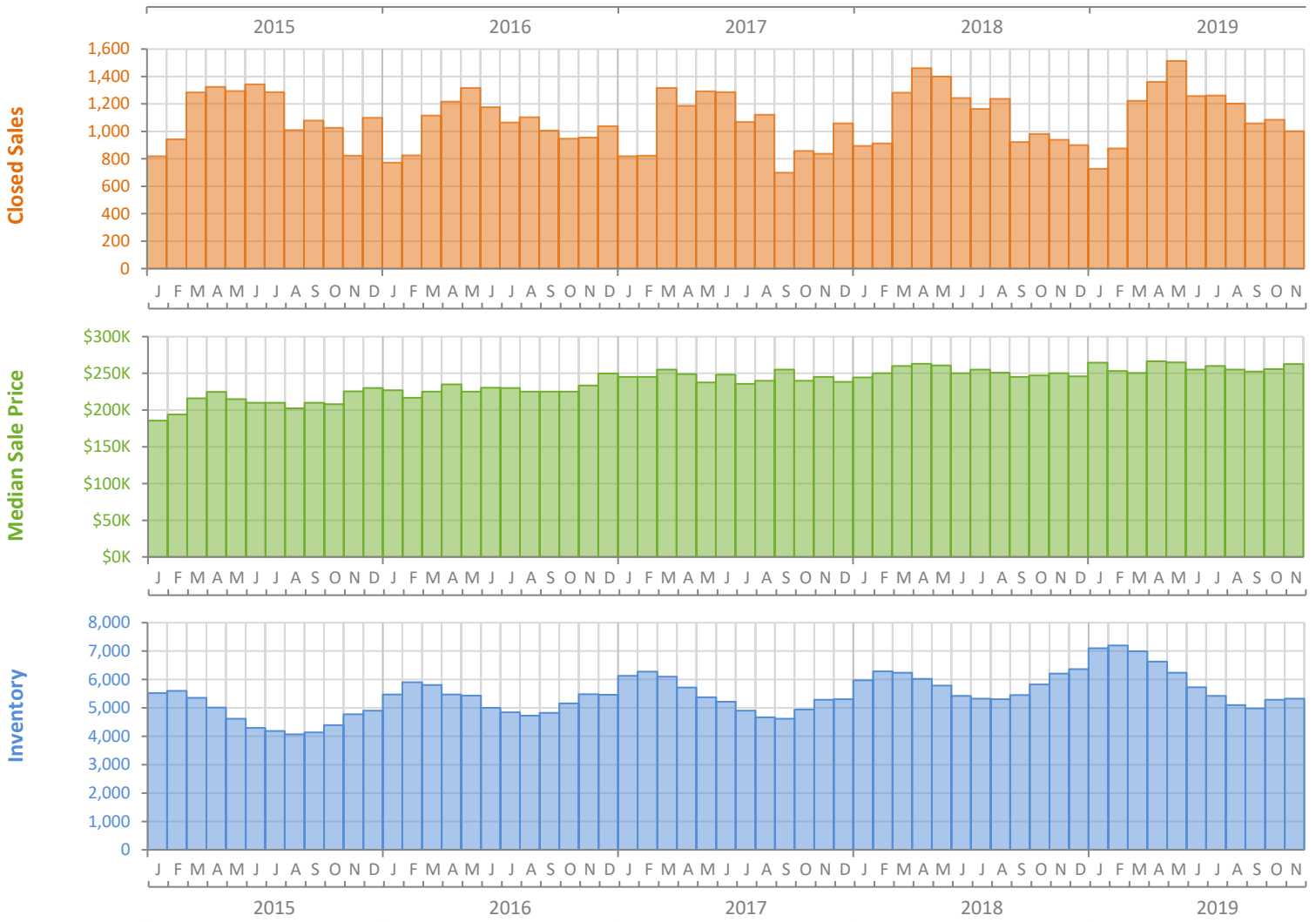
# Monthly Market Summary - November 2019

## Single Family Homes

### Lee County



	November 2019	November 2018	Percent Change Year-over-Year
Closed Sales	1,001	939	6.6%
Paid in Cash	283	291	-2.7%
Median Sale Price	\$262,500	\$250,000	5.0%
Average Sale Price	\$335,357	\$330,100	1.6%
Dollar Volume	\$335.7 Million	\$310.0 Million	8.3%
Med. Pct. of Orig. List Price Received	96.4%	95.4%	1.0%
Median Time to Contract	67 Days	67 Days	0.0%
Median Time to Sale	111 Days	109 Days	1.8%
New Pending Sales	1,177	918	28.2%
New Listings	1,385	1,496	-7.4%
Pending Inventory	1,674	1,255	33.4%
Inventory (Active Listings)	5,326	6,208	-14.2%
Months Supply of Inventory	4.7	5.5	-14.5%



# Monthly Distressed Market - November 2019

## Single Family Homes

### Lee County



		November 2019	November 2018	Percent Change Year-over-Year
Traditional	Closed Sales	972	913	6.5%
	Median Sale Price	\$265,500	\$252,500	5.1%
Foreclosure/REO	Closed Sales	25	24	4.2%
	Median Sale Price	\$174,000	\$175,973	-1.1%
Short Sale	Closed Sales	4	2	100.0%
	Median Sale Price	\$154,950	\$254,450	-39.1%

