

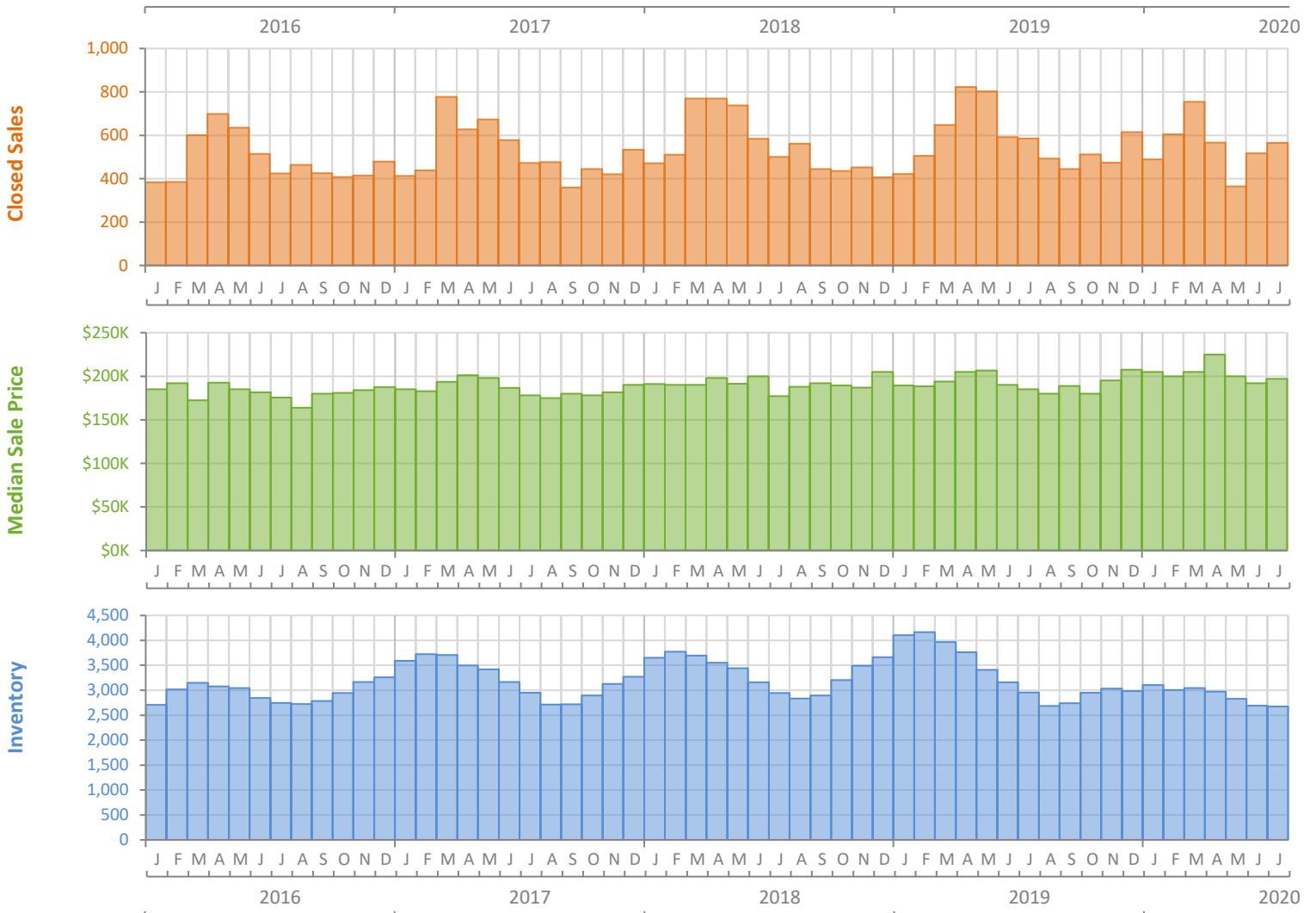
Monthly Market Summary - July 2020

Townhouses and Condos

Lee County



| | July 2020 | July 2019 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 565 | 586 | -3.6% |
| Paid in Cash | 249 | 296 | -15.9% |
| Median Sale Price | \$197,000 | \$185,000 | 6.5% |
| Average Sale Price | \$254,071 | \$225,300 | 12.8% |
| Dollar Volume | \$143.6 Million | \$132.0 Million | 8.7% |
| Med. Pct. of Orig. List Price Received | 95.0% | 93.8% | 1.3% |
| Median Time to Contract | 83 Days | 92 Days | -9.8% |
| Median Time to Sale | 106 Days | 128 Days | -17.2% |
| New Pending Sales | 806 | 535 | 50.7% |
| New Listings | 704 | 484 | 45.5% |
| Pending Inventory | 590 | 663 | -11.0% |
| Inventory (Active Listings) | 2,675 | 2,957 | -9.5% |
| Months Supply of Inventory | 5.0 | 5.3 | -5.7% |



Produced by Florida REALTORS® with data provided by Florida's multiple listing services. Statistics for each month compiled from MLS feeds on the 15th day of the following month. Data released on Friday, August 21, 2020. Next data release is Tuesday, September 22, 2020.

*Technical issues will require a revision for Lee and Volusia counties; possible impacts to adjacent counties

Monthly Distressed Market - July 2020

Townhouses and Condos

Lee County



| | | July 2020 | July 2019 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|-----------|-------------------------------|
| Traditional | Closed Sales | 559 | 576 | -3.0% |
| | Median Sale Price | \$197,500 | \$185,250 | 6.6% |
| Foreclosure/REO | Closed Sales | 6 | 9 | -33.3% |
| | Median Sale Price | \$116,750 | \$112,000 | 4.2% |
| Short Sale | Closed Sales | 0 | 1 | -100.0% |
| | Median Sale Price | (No Sales) | \$154,225 | N/A |

