

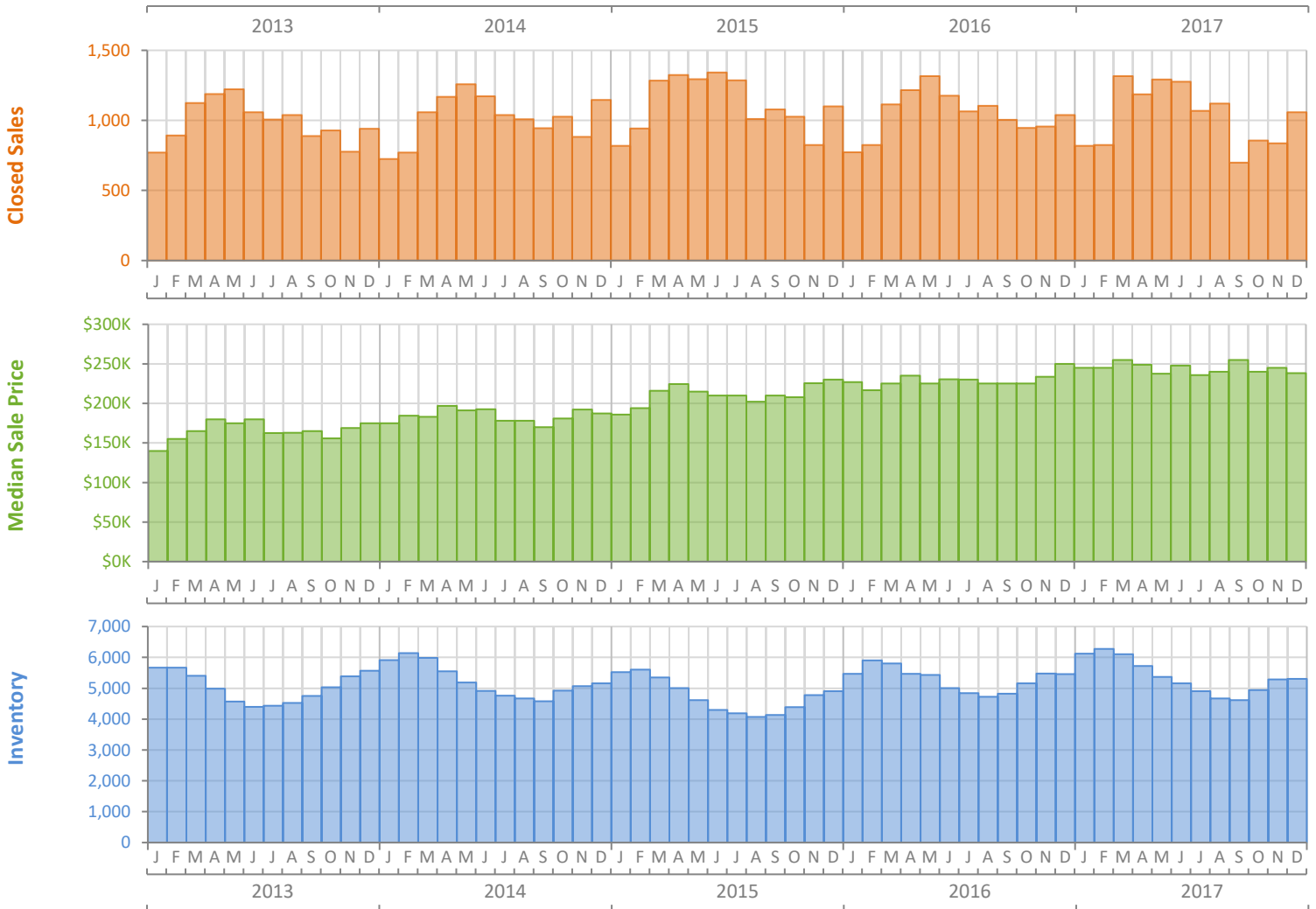
# Monthly Market Summary - December 2017

## Single Family Homes

### Lee County



	December 2017	December 2016	Percent Change Year-over-Year
Closed Sales	1,059	1,039	1.9%
Paid in Cash	384	354	8.5%
Median Sale Price	\$238,350	\$249,900	-4.6%
Average Sale Price	\$303,107	\$362,156	-16.3%
Dollar Volume	\$321.0 Million	\$376.3 Million	-14.7%
Med. Pct. of Orig. List Price Received	95.5%	95.5%	0.0%
Median Time to Contract	64 Days	58 Days	10.3%
Median Time to Sale	106 Days	97 Days	9.3%
New Pending Sales	957	960	-0.3%
New Listings	1,167	1,133	3.0%
Pending Inventory	1,342	1,399	-4.1%
Inventory (Active Listings)	5,305	5,463	-2.9%
Months Supply of Inventory	5.2	5.2	0.0%



# Monthly Distressed Market - December 2017

## Single Family Homes

### Lee County



		December 2017	December 2016	Percent Change Year-over-Year
Traditional	Closed Sales	1,016	974	4.3%
	Median Sale Price	\$240,000	\$255,000	-5.9%
Foreclosure/REO	Closed Sales	34	55	-38.2%
	Median Sale Price	\$165,500	\$165,000	0.3%
Short Sale	Closed Sales	9	10	-10.0%
	Median Sale Price	\$135,000	\$199,950	-32.5%

